Helping Manufacturers Streamline Processes, Simplify Compliance and Reduce Costs

manufacturing

Manufacturers of all sizes face a growing array of challenges: strict compliance requirements, complex labor regulations, unstable exchange rates and rising costs of raw materials—all putting pressure on your bottom line. Konica Minolta's EnvisionIT Manufacturing initiative addresses these business concerns with focused workflow solutions, lean manufacturing efficiencies, improved processes and comprehensive IT strategies to keep you a step ahead. For total support with single-source reliability, today's leading manufacturers count on Konica Minolta.

Protection.

Security Safeguards to Improve Compliance and Protect Trade Secrets. Manufacturing is a fiercely competitive business—and profitable operations can depend on protecting confidential processes and patents while safeguarding production, personnel and financial records. Konica Minolta has broad experience in helping manufacturers address fast-changing regulations and manage the large amount of information that goes into compliance reports, engineering studies, materials testing, audits, contracts, tax statements and other essential information—freeing you to concentrate on serving your customers and growing your business.

For Total Security, Manufacturers Trust Konica Minolta.

Konica Minolta is a leader in state-of-the-art document solutions and managed IT services to ensure compliance, enhance security and control the administrative costs of meeting new standards. Our bizhub® MFPs offer a wide range of built-in protections to meet every challenge, including the strict security requirements of government contracts. With integrated solutions for capturing, distributing and archiving content in all its forms, you'll have the security and tracking capabilities you need to address privacy and security solutions, protect trade secrets and meet the compliance demands of OSHA, ISO, insurance audits, supplier agreements and federal, state and local regulations.

Protecting and Tracking Your Manufacturing Data.

Konica Minolta bizhub MFPs are designed to create a log of all user activities, including scanning documents, making prints and copies, sending faxes, even distributing documents via scan-to email. As a manufacturer, you must keep track of mission-critical communications with engineers, vendors, shipping companies, clients and more—and you'll know who, what, when and where all document activity took place, with advanced forensic tools to search out specific events. Konica Minolta gives you the tools and capabilities to meet any compliance needs:

- Safety and environmental protection regulations
- Internal and external audits
- Labor standards and practices requirements
- Sales tax and payroll tax documentation
- Patriot Act security demands
- State and local privacy laws

Streamlined. **Speeding Workflow by Handling All Your Needs From a Single Point.**

Konica Minolta can help you leverage the power of industry-leading document capture and document management technology to streamline processes, reduce defects and shorten the cycle time from blueprints and raw materials to product deliveries and paid invoices. We can also provide integrated printing and finishing for reports, presentations, marketing materials and more. And our bizhub MFPs interface seamlessly with the software solutions your business demands, giving you streamlined workflow and simple distribution—all without increasing your headcount.

Producing Materials In-House and On-Demand.

The power of bizhub MFPs, bizhub PRESS production printers and 3D printers give manufacturers end-to-end automation for all the printed materials you need. In-plant marketing departments can streamline print production, from concept to mail. Our 3D printers can produce true-to-life concept renderings, design prototypes and customized parts. And bizhub MFPs and production printers provide end-to-end reliability, including the inline finishing options designed and built by Konica Minolta for reliable performance with maximum uptime.

Cost-Effective Electronic Forms That Don't Require Storage Space.

With fast output, onboard document storage and optional variable-data capabilities, Konica Minolta bizhub MFP's enable manufacturers to replace hard-copy paper forms with optional e-forms applications that offer auto-fill and auto-routing with instantaneous electronic retrieval for superior workflow. Konica Minolta bizhub devices are designed to be simple to use and can easily transform your forms into electronic documents that don't require storage space— and can be easily updated and reprinted without wasting time or paper.

Enterprise-Scale Document Management Solutions.

Konica Minolta helps manufacturers cope with rising document challenges— capturing, managing, storing and controlling business content to speed workflow by automating processes.

Controlled Scanning, Format Conversion and Fax Reception.

Konica Minolta bizhub MFPs provide comprehensive document capture and distribution solutions to handle manufacturing paperwork in all its forms— hard copies, faxes, emails, instant messages, images, blueprints and more.

Award-Winning Performance in Serving Business Needs and Protecting the Environment.

Reducing power consumption, preventing waste and leakage, increasing efficiency in manufacturing, streamlining your shipping methods—in these and many other areas, Konica Minolta leads the industry in protecting our planet.

Clean planet recycling—quick, simple and cost-free.

It's the industry's first cost-free recycling program for all Konica Minolta consumables, including toner cartridges, imaging units, waste toner bottles, developer units and drums. You can use return cartons and print UPS labels from our website. High-volume users have access to recycling boxes, even recycling pallets for pickup and delivery. It helps keep waste out of landfills—and saves you time and money.
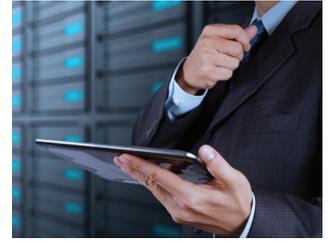
IT Services.

IT Management Solutions to Meet 21st-Century Manufacturing Challenges. For manufacturers in a highly competitive business climate, working faster is only part of the solution—you must also work smarter, with efficient processes that cut through bottlenecks and reduce overhead costs. Konica Minolta's All Covered IT Services Division provides system-wide support to expand the power and productivity of Konica Minolta's end-to-end document solutions. You'll have powerful document and infrastructure management capabilities, enhanced security, access to cloud services and more—all without adding personnel to your payroll.

A Checklist of Manufacturing Industry Needs:

- ☑ Scan, Capture, Distribute and Print
- ☑ Cost Recovery
- ☑ IT Services
- ☑ Fast Printing and Scanning
- ☑ Software Integration
- ☑ Reducing Energy Costs
- ☑ Protecting the Environment

- ☑ Network User Authentication
- ☑ Document Capture, Management and Workflow
- ☑ Productive Print/Scan/Copy
- ☑ High-Quality Color Documents
- ☑ On-Ramp Scan Input
- ☑ Software Integration
- ☑ Cloud Storage

Visit kmbs.konicaminolta.us/manufacturing for the most recent information on Konica Minolta Manufacturing Solution Partners.

Visit kmbs.konicaminolta.us/certifications for the latest model-specific certifications.

ABOUT KONICA MINOLTA

Konica Minolta can help give shape to your ideas and partner with you to achieve your corporate objectives. Contact us to realize opportunities in:

Information Management	IT Services	Technology
Enterprise Content Management (ECM)	Application Services	Office Multifunction Business Solutions
Document Management	IT Security Assessments	Commercial and Production Printers
Automated Workflow Solutions	Hybrid and Private Cloud	3D Printers
Business Process Automation	Business Continuity	Wide Format Printers
Security and Compliance	24/7 Help Desk	Laptops, Desktops and Computer Hardware
Mobility	IT Resources and Consulting	Servers and Networking Equipment
		Optimized Print Services (OPS)
		Facilities Management

Simple Migration to Cloud Services

All Covered can bring your manufacturing operations all the benefits of flexible, affordable cloud services. You'll have immediate data backup, storage and retrieval for key production and compliance documents, email archives, labor data, tax reports, shipping information and more. You can also have the option of a Virtual Desktop Environment (VDI) that enables your managers and administrators to work effectively from anywhere, with minimal or no on-site hardware, greater reliability, and a more predictable cost structure. Cloud Services include Enterprise class Windows-based servers, off-site data storage in All Covered's data center, and robust Cloud Backup and Disaster Recovery services.

Future IT Project Planning and Implementation

All Covered's project services help you move forward to realize new manufacturing opportunities—with consulting, design, implementation and training for projects such as desktop and server upgrades, migrations, complete network design and build out, network assessments, virtualization design and implementation, opening new branch locations or relocating offices and data centers, even simple integration of new MFPs into your existing network. All Covered can provide turn-key projects or supplement your existing project team with resources skilled in the latest technologies.

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